

PTC® Live Global

CUST300 - How to Transition to a Model Based Culture

William Cockrell
Raytheon Missile Systems

Margi Korch
Raytheon Missile Systems

Lance Lie
Raytheon Global Business Services

PTC Live Global
Nashville, TN



Biography

PTC® Live
Global

William Cockrell

- MBD Champion for Mechanical Engineering at Raytheon Missile Systems (RMS) in Tucson, Arizona
- Enterprise Activities
 - Common PDM (Windchill)
 - Model Based Enterprise (MBE)
 - National Modeling Team

Margi Korch

- Mechanical Engineering Solutions (MES) at Raytheon Missile Systems (RMS) in Tucson, Arizona

- Enterprise Activities
 - Model Based Enterprise (MBE)
 - National Modeling Team

UNCLASSIFIED

3

Lance Lie

- IT at Global Business Services (GBS) in Fullerton, California

- Enterprise Activities
 - Common PDM (Windchill)
 - Model Based Enterprise (MBE)
 - National Modeling Team

UNCLASSIFIED

4

The Future is Now

- Engineering Design Already Done in 3D
- Machine Shops Use 3D Models to Program Tools
- Additive Manufacturing Requires 3D Models
- Young employees are used to rapid changes in technology
 - Retention is partially based on the companies apparent level of innovation
- PTC Creo Parametric supports MBD
- ***Possibility for drawing and model to not match when sent to suppliers or customer***

5

Models Are The Master

**Model Based
Definition**

**Model Based
Manufacturing**

**Model Based
Enterprise**

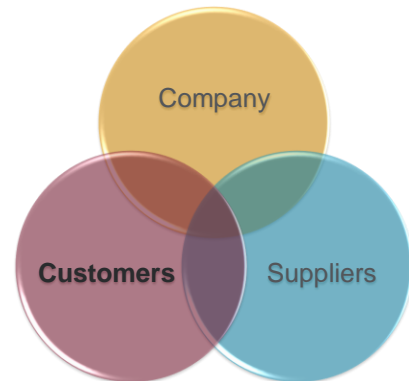
**Model Based Life
Cycle Engineering**

**Model Based
Supply Chain**

6

Help Your Existing Programs Make the Switch to Model Based

- Our customers are mandating a TDP deliverable of STEP files and 3D PDFs
 - Both are neutral formats that are ISO standards
- 3D PDFs readable with Adobe Reader
 - Ubiquitous and free
- Provide a transition from legacy drawings to MBD
 - Create MBD models and then use combined states to create drawing views quickly
 - Additionally provide 3D PDFs to customers to illustrate readiness to move forward with



7

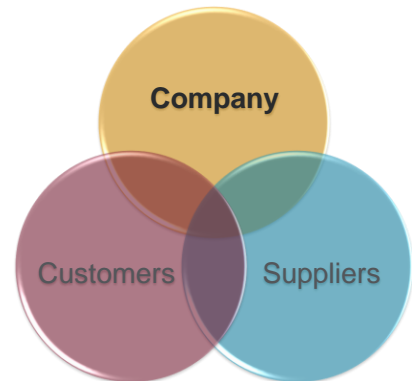
Actions Speak Louder Than Words

- Evangelists prepare leaders for the future, but the technology is often not mature enough for implementation
 - Lack of tangible capabilities hurts evangelists credibility if unable to move to champion role
- Champions drive innovation by combining creativity and design with tools that are much closer to full maturity
 - Pilots can be run on early adopter programs to identify gaps in processes and tool capabilities
 - Must have the foundation substantially completed

8

Eat the Elephant One Bite at a Time

1. **Build investment up by receiving funding for initiatives that grow the foundation**
 - Improvements that improve the entire companies capabilities
2. **Get backing from anyone in the enterprise**
 - Engineering, supply chain, operations, quality, or test equipment
 - Run pilots on small efforts
3. **As foundation is nearly complete seek VP level sponsorship**
 - Have success stories to drive and support funding requests
 - Make it an easy win for the executives



9

A Solid Foundation is Necessary to Build Anything That Lasts



- **Standards - Drive accountability**
 - Set the foundation all other Model Based initiatives are built off
 - Team with other disciplines and businesses to create enterprise standards
 - Provides managers with a tangible position when dealing with programs and user

10

Build a Following



- The single best marketing for MBD
- Give them to any group that is interested
 - Tailor the message to show them how MBD will positively affect them
 - Encourage attendees to report back to their managers
 - ***Start a movement because followers transform the lone nut into a champion!!***

Always End Your Demonstration with a 3D PDF

11

Prepare the User Base

Improve the Skill Set of All Users

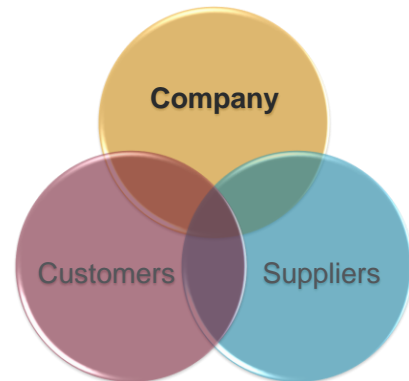


- User base must be prepared for transition to MBD
 - Certification courses
 - Independent study groups
 - Support reduce training budgets
 - User differentiation based on individual initiative
 - ***Guarantees a minimum level of competency across user base for those who pass certification***

12

You Learn By Doing

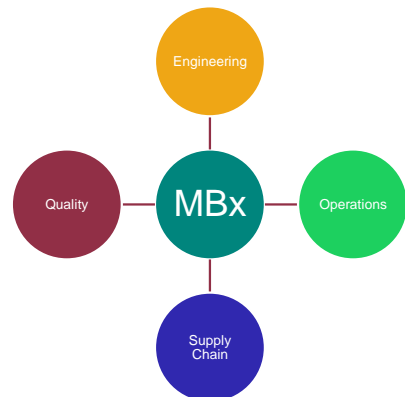
- Identify a program or group willing to pilot MBD
 - This should be undertaken after the foundation is ready for production environment
 - **Going too early can result in negative feedback that can impact long-term success**
- Processes should be adjusted based on feedback and user experience from pilot
 - Use this as opportunity to drive towards finalizing production readiness
 - Continuously test updates to processes and tool configurations



13

Build Networks Across Groups

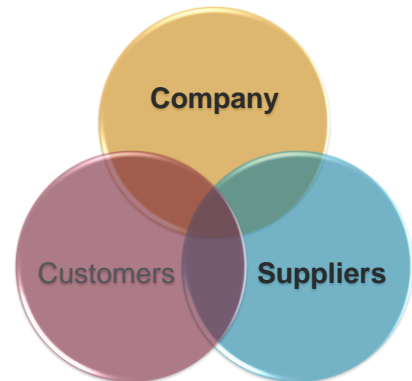
- Involvement by all groups is critical to success
 - Create new processes and identify gaps in existing process to prepare for model based transition
 - Look for areas where model based can provide savings as it goes through workflow
- Provide training documents to ease acceptance and increase productivity



14

Model Based Drives Collaboration Downstream

- **Colleagues from non-engineering disciplines can easily use 3D PDFs**
 - Simple one-stop document with all the information needed
 - Allows for easy commenting and collaboration
- **Reduces ambiguity for suppliers**
 - Reduces calls to engineers
 - Minimizes production stoppages mandated by clarification calls to engineers



15

Model Quality is Key to Success



- **Mandate improvements in model quality by holding users accountable**
 - Big selling point with management
 - Provide managers with metrics at program, functional, and individual levels
 - Significant reductions in costs associated with modeling changes

16

Engage to Ensure Downstream Support

- **Check**
 - MBD can appear threatening
 - Involve in model comparisons and metrics collection
- **CM**
 - Setup configuration management to handle neutral files to match native models

17

Don't Let Automation Derail the Initiative

- **Worry about automation only after proving out capabilities to get MBD off the ground**
- **Identify tools with greatest ROI and push these first**
 - Fast return with big capabilities jump
- **Invest in automation slowly**
 - Keep costs manageable
 - Reduce barriers to entry

18

One Small Step Leads to a Giant Leap

- Test Equipment drove to pilot MBD on multi-level assembly
- Trained three individual for 3.5 hours each
 - Occurred over three days and allowed them to use MBD and build skills
- Created 39 3D PDFs in Three Days
 - Faster than creating drawings
 - Identified improvements needed in start parts, 3D PDF template, and training documentation
 - All future programs across the enterprise will benefit from this one pilot
- Chief Engineer, CM, Supply Chain Loved 3D PDFs
- Test Equipment has mandated all MBD within 18 months

19



What is Keeping You from Taking the Leap?

20

- Model Based is here and you are already using the basic tools
- Be a Champion by garnering support and providing tangible outputs
- Grow sponsorship at the same rate as model based tools and processes mature
- Build excitement for model based by giving demonstrations
 - As capabilities increase provide updates to previous groups
- Build program support to push model based into production

21

- Your feedback is valuable
- Don't miss out on the chance to provide your feedback
- Gain a chance to win an instant prize!
- Complete your session evaluation now

22

PTC[®] Live Global

PTC[®] PRODUCT & SERVICE
ADVANTAGE